

*Another gift for you from ...*  
**The Science of Getting Rich Network**  
[www.scienceofgettingrich.net](http://www.scienceofgettingrich.net)

## **‘A BLANK CHECK WAITING FOR YOU!’**



By popular request, this delightful article by 1920s screenwriter  
**Gardner Hunting**  
— originally published in *The Certain Way* ezine —  
is now a mini-ebook for you  
to enjoy and share!

## Welcome!

Back in the early days of Hollywood, a successful writer of popular detective stories, sci-fi novels and screenplays was also a student of the universal laws most of us first heard about in Wallace Wattles' 1910 classic, *The Science of Getting Rich*.

Most of Gardner Hunting's works are little known today (even his 1918 silent film starring an actor named — no kidding — Harrison Ford). But just as I have been thrilled to share Wallace Wattles' teachings with you FREE since 1999, I'm pleased to offer you today this additional "forgotten wisdom" from the early 20th century.

And now, my friend, you very well may have a few "aha moments!" ahead of you — answers to the kinds of questions *Science of Getting Rich* readers ask me all the time.

See what new understanding you can pick up about ...

- The impression of increase
- Being larger than your present place
- Creative rather than competitive mind
- Giving more in use value than you take in cash value

... and other essential elements of *The Science of Getting Rich*.

Enjoy!

Love and blessings, and, of course —  
EXPECT Success!



Rebecca Fine  
The Science of Getting Rich Network

P.S. Please feel free to share this mini-ebook with others (intact and as-is, of course) and be sure to get all your other gifts and more each month on the **Update Page**:

[www.scienceofgettingrich.net/update.html](http://www.scienceofgettingrich.net/update.html)

## A BLANK CHECK WAITING FOR YOU!

By Gardner Hunting

All my life I have known in a vague way that getting money is usually the result of earning it, but I have never had a perfect vision of that fact 'til recently:

If I give to anybody service of a kind that he wants, I shall get back the benefit myself. If I give more service, I shall get more benefit. If I give a great deal more, I shall get a great deal more. But I shall get back MORE than I give.

If I give more to my employer than he expects of me, he may give me a raise — and on no other condition. What is more, his giving me a raise does not depend on his fair-mindedness. He has to give it to me or lose me, because if he does not appreciate me somebody else will!

But this is only part of it.

If I give help to the man whose desk is next to mine, it will come back to me multiplied, even if he is apparently a rival. What I give to him I give to the firm, and the firm will value it, because it is teamwork in the organization that the firm primarily wants, not brilliant individual performance.

If I have an enemy in the organization, the same rule holds. If I give him, with the purpose of helping him, something that will genuinely help him, I am giving service to the organization. Great corporations appreciate the peacemaker, for a prime requisite in their success is harmony among employees.

If my immediate boss is unappreciative the same rule holds. If I give him more in advance of appreciation, he cannot ultimately withhold his appreciation and keep his own job.

The more you think about this law the deeper you will see it goes.

**It literally hands you a blank check, signed by the maker of universal law, and leaves you to fill in the amount and the kind of payment you want!**

Mediocre successes are those of people who obey this law a little way, who fill in the check with a small amount, but who stop short of big vision in doing it.

If every employee would only get the idea of this law firmly fixed in his mind as a principle not subject to wavering with fluctuating moods, the success of the organization would be miraculous.

**One of my fears is apt to be that by promoting the other fellow's success, I am sidetracking my own, but the exact opposite is true.**

Suppose every employee would look at his own case as an exact parallel to that of his firm. What does his firm give for the money it gets from the public?

Service! Service in advance!

The better the service that is given out, the more is the money that comes back.

What does the firm do to bring public attention to its service? It advertises — that is part of the service.

Now, suppose that I, as an employee, begin giving my services to the firm in advance of all hoped-for payment. I cannot do anything constructive in that firm's office or store or plant or premises that is NOT service — from filing a letter correctly to mending the fence or pleasing a customer ... from looking up a word for the stenographer to encouraging her to look it up herself ... from demonstrating a machine to a customer to encouraging him to demonstrate it himself ... from helping my immediate apparent rival to get a raise to selling the whole season's output.

As for advertising myself, I begin advertising myself the moment I walk into the office or the store or the shop in the morning — I cannot help it. **Everybody who looks at me sees my advertisement.**

Everybody around me has my advertisement before his eyes all day long. So has the boss, my immediate chief, and the head of the firm, no matter where they are. And if I live up to my advertising, nobody can stop me from selling my goods — my services!

The more a man knocks me, the more he advertises me, because he calls attention to me. And if I am delivering something better than he says I am, the interested parties — my employers — will see it and will not be otherwise influenced by what he says.

More than that, I must give to EVERY human being I come in contact with, from my wife to the bootblack who shines my shoes, from my brother to my sworn foe.

Sometimes people tell me to smile, but the smile I give must be a REAL smile that lives up to its advertising. If I go around grinning like a Cheshire cat, the Cheshire-cat grin will be what I get back — multiplied! If I give the real thing, I'll get the real thing back — multiplied!

If anybody objects that this is a selfish view to take, I answer him that any law of salvation from anything that has ever been offered by anybody for any purpose offers a selfish view. The only unselfishness that has ever been taught truly is that of giving a lesser thing in the hope of receiving a greater!

Now, why am I so sure of this law? How can you be sure? I have been watching it work; it works everywhere. I believe you have only to try it, and keep on trying it, and it will prove true for you. It is not true because I say so, nor because anybody else says so. It is just true.

Theosophists call it the law of karma ... humanitarians call it the law of service ... businessmen call it the law of common sense ... Jesus called it the law of love.

It rules whether I know it or not, whether I believe it or not, whether I defy it or not.

I cannot break it!

Now, without referring to any religious idea you may have about Jesus of Nazareth, without considering whether he was or was not divine, recall that he spoke these words:

"Give, and it shall be given unto you; good measure, pressed down, shaken together, running over."

And this appears certainly to be so — not because he said it, but because it is Truth. It is true, this principle of giving and receiving, only there are few people who go the limit on it.

But going the limit is the way to unlimited returns!

Well, then, what shall I give? What I have, of course.

Suppose you believe in this idea, and suppose you start giving it out — the idea itself — tactfully, wisely, and start living it yourself in your business organization. How long do you think it will be before you are a power in that organization, recognized as such and getting pay as such?

If this idea is true, it is more valuable than all the cleverness and special information you can possibly possess without it.

What you have, give — to everybody. If you have an idea, do not save it for your own use only — give it.

It is the best thing you have to give and therefore the thing that will bring the best back to you.

I begin to suspect that if an individual would follow this principle, even to his trade secrets, he would profit steadily more and more — and more certainly than he will by holding on to anything exclusively for himself.

He would never have to worry about his own affairs, because he would be working on the basis of fundamental law. Law never fails, and it will be easy for you to discover what is or is not law.

And if law is worth using part of the time, it is worth using ALL the time.

Look around you first with an eye to seeing the truth, and then put the thing to the test. If our reasoning is sound, through both methods of investigation you will find a blank check waiting for YOU to fill in!



**BEFORE YOU FILL IN YOUR BLANK CHECK,  
MAKE SURE YOU'RE THINKING BIG ENOUGH!**

Join “The Science of Getting Rich for Practical Geniuses™” —  
the first and only online course where you

**SET YOUR OWN TUITION**

— and get results like these ...

“Here is a little piece for all the skeptics and a little encouragement for the other members. This is an unsolicited testimonial given of my own free will.

“Since starting SOGR **my personal wealth has grown by \$3 million**. I also have five properties, two businesses, I holiday three times a year, and I have **never been happier** in my life.

“I spread my new-found knowledge to various groups in public speaking, and I am surrounded by like-minded people who have become my friends. If anyone can find a better format to lead your life than SOGR [Practical] Genius™ course I wish to know about it ...

“Whilst writing I would like to thank Rebecca from the bottom of my heart for all she has done for me ... If any of you still have any doubts as to the power of this [Practical Geniuses™] course perhaps you better stick to doing LOTTO.”

“May you all find abundance.”

— Ian (Croz) Crossley in Perth, Western Australia, Australia



“I just signed up and took the first lesson in Rebecca’s wonderful course. All I am going to tell you is, if you start it, your mind will never be the same. **Just with the first lesson your mind changes.**”

— Joe Trevis in Erie, Pennsylvania, USA

**Get all the exciting details and sign up here:**

[www.scienceofgettingrich.net/geniuses.html](http://www.scienceofgettingrich.net/geniuses.html)

“In the 10th or 11th day of the month my salary or other income used to get finished. But the miracle started and my purse and bank account still full. But this month I am spending lavishly. And from miraculous income sources **I am earning enormously** with big honour.

“I am grateful to God. I am grateful to Wattles. I am grateful to Rebecca. I am grateful to all of you.”

— Tapash Dey in Muscat, Oman



“My life has changed dramatically over the last year, since I joined the Practical Geniuses™.

“The two greatest things I have gained are: not to worry, and there is always abundance of opportunity. I do not have to rush like mad anymore for fear of ... whatever, and it FEELS SO-O-O GOOD, so FREE.

“**My income has doubled and my attitude is cheerful, expectant, and contented.**

— Judy Hiscock in Fredericton, New Brunswick, Canada



“Our annual **income increased by over \$100,000** in the first year, we easily found a buyer for the business and sold it for over \$200,000 more than we might have a year previous!

“I ... am excited about the results that we are getting thanks to the book by Wally and the Practical Genius™ Course by you!!!”

— Tom Strong in Temecula, California, USA



“... got a check for \$4042.00 Thursday and found out with the \$104,000.00 Trust I have been named Trustee of I may use to purchase a farm if I wish. **It's working!** I am very serious about Mr. Wattles' advice.”

— Jeanette Cobb in St. Joseph, Missouri, USA

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“People, it works ...

“In under three months, **I have doubled my income**, gotten a vastly more lucrative position in a business circumstance that is propelling me toward a FORTUNE.

“What’s wild is that it is getting EASIER and EASIER EVERY DAY as I learn to allow worries to fade, hunger for control to dissipate, desire to speed things along to subside ...”

— Terral Lawrence in Ft. Walton Beach, Florida, USA



“I am just starting lesson 4. I found this book a little over a month ago, and some amazing things have happened. **I got the new car** that I had been visualizing ....”

— Rebecca Stanis in Gaines, Michigan, USA



“... [A]bout 2 months ago I found the Practical Geniuses™ course and good things started happening again. Both of my **sources of income have picked up**. Now, our **bills are paid on time** and we finally have **enough money to have some fun** ... Instead of losing my home, I am planning some remodeling projects and we are even looking at buying a boat for the summer.

“I am a long way from what others would consider rich, but my situation has improved so much that **I feel rich** — and it just keeps getting better. There are also other improvement in my life besides money. I have a **much better relationship** with my husband and two stepsons and I just **feel lighter and happier** every day.”

— Kim Hall in Whitehall, Michigan, USA



“I’ve not only **increased my income 300 percent** in my traditional business as a security consultant ... but **my networking business has done even more amazing growth** than I could have ever, ever imagined.”

— Kelly “Bob” Gerards in Lakewood, Colorado, USA

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Discussion Forum: [forums.scienceofgettingrich.net/eve](http://forums.scienceofgettingrich.net/eve)**